

ERA - Spirit of St. Louis Chapter Meeting, Monday, March 7th 2018

Minutes:

- New members:
 - David Wright in attendance representing Allied Electronics
 - Dan Heaghney and Drew Oulvey from Hill and Company in attendance
 - ERA National has been working very diligently to sign many distributors. There are now 20 national distribution members in ERA. Those in our market are:
 - Existing members – Allied, Digi-Key, Hughes-Peters, Mouser, Newark, Sager, TTI
 - New members – Arrow, Avnet, Carlton-Bates, Future
 - Rich to contact the new members and invite them to upcoming meetings and events.
 - ERA National to pay \$100 per distributor member for annual chapter dues.
- Minutes approved from the March meeting
- Treasurer's Report (Jim Amberg) – current balance of \$15,985.36 as of 5/1. All Show bills have been paid and all exhibitor money has been received.

Old Business:

EEE&M Show – 4/11/2018

- Summary (see attached)
 - 46 booths, 7 seminars, 87 attendees, profit = \$5281.73.
 - Quality of attendees was very good.
 - See attached show budget vs actual as well.
- General consensus is that we should continue with our show, next one in April 2020.
 - May change show hours.
 - May consider another day of the week.

- Discussion regarding distributors that do not exhibit at the show but attend. Will try to enforce this during the next show by announcing up front to all the distributors that walk-ins will not be allowed – purchase a booth.
- Thanks to all the many people who served on the show committee and helped to promote the show.

New Business:

GOLF 2018 – Chris Robertson

- Friday, 9/7, 7:30AM shotgun start at The Courses at Forest Park
- Contract signed – 12 foursomes are available
- \$400 per foursome – includes golf, cart, lunch buffet, prizes.
- Chris to coordinate golf details. Marshall to assist.

Need a volunteer to set up ERA happy hours. Marshall is volunteering Carrie...

November meeting – we will vote for new ERA officers. Think about being an officer for 2019.

Next meetings – all Mondays: 7/9, 9/10, 11/5

Walter Tobin, CEO of ERA National has committed to attend our September meeting.