

## Notes for ERA - Spirit of St. Louis Chapter Meeting, Monday, January 7<sup>th</sup> 2019

- Introductions of members and guests
  - Harness Cable Direct (HCD) Eric Miller and Bob Marti
  - Continuity Evan Grace
  
- Treasurer's Report Mr. Mike McElhone ZF Electronics/Cherry
  - The chapter is not listed as a Business with the State of Missouri
    - Mike working with Secretary of State to get Incorporation
    - Will help reduce bank charges and allow the Chapter some flexibility with services
  
- By Law Changes. Current by-laws dated 1998. Received new ones from ERA National.
  - Chris would like to have a vote the next meeting to change the Chapter By-Laws
  - Today's By-Laws do not include all of the members that are involved in the Chapter
  
- Chapter officers – 2019-2020
  - President                      Chris Robertson      Heartland Electronics
  - Vice President              Mark Bowers              RW Kunz
  - Secretary                      David Wright              Allied Electronics
  - Treasurer                      Mike McElhone              ZF Electronics/Cherry
  - National Delegate      Mike Long                      Seltec Sales
  
- COLT 2018 – Short Web site Review from COLT Training
  - National Web site [www.ERA.Org](http://www.ERA.Org)
  - Local web site [www.erastl.org](http://www.erastl.org)
  - Chris attended the COLT training in Chicago
  
- Chapter website – all new information has been submitted to webmaster for update. Seven new members added and show information will be updated. 28 members 14 reps, 11 distributors and 3 manufacturers.  
Local web site: WWW.ERASTL.ORG

## HCD and Continuity presentations:

### HCD – Eric Miller – Bob Marti

- Wire and Cable harness house in Wentzville MO
- In operation for 18 months
- Import some material but try to do most in house
- Doing box builds
- UL listed
- Working on ISO certification
- Looking to double in size in 2019

### Continuity – Evan Grace

- Startup business
- Building Digital presence for Electrical Rep agencies
- Working with some manufactures to build bridge between manufacture and rep agency on a digital platform
- Selling software and interface
- Offering advantages of scale for small and medium size businesses

## Chapter News

- Chris submitted the listing of new chapter officers

## ERA Conference Sponsorship review

- Board is recommending that we should be a Silver Sponsor, \$1500.
  - After discussion a motion was made for our chapter to be a Silver Sponsor. Motion passed unanimously.
- As part of the sponsorship our chapter receives a complimentary registration. Planning to attend – Mike Long. Chapter agreed to provide the complimentary registration to the attendee Mike Long.
- This conference will celebrate the 50<sup>th</sup> anniversary for the conference, in Austin, 2/24/19-2/26/19.

Dytronix has left ERA for ECIA

Next meeting looking to start a show committee and golf committee

- Looking to change the look of the show
- Looking to have reps, distributors and manufactures' on the show committee

Dues –raised local dues from \$100 to \$150.

- Rich sent out invoices to all rep members, mfg. members and local chapter distributor members.

Next meeting at Spiro's on March 4, 2019 at 11:30 AM

**2019 meetings all at Spiro's – 3/4/19, 5/13, 7/8, 9/9 & 11/4**