

Minutes for ERA - Spirit of St. Louis Chapter Meeting, Monday, November 5th 2018

- Introduced any new members or guests
 - Scott Wilcox accompanied Tom Lutker – Wesgarde is a new member as of our last meeting.
 - Joe Schneider with Tangent Group attended as a guest
 - 18 attendees
- Minutes approved from the September 10th meeting.
- No Treasurer's Report as Treasurer Jim Amberg was not present. It was reported that the current balance is \$16,160.

Old Business:

- COLT 2018 – 10/24 Webinar, 11/7-11/8 Workshops
 - Chris Robertson to attend COLT this week.
- Chapter website – all new information has been submitted to webmaster for update. Seven new members added and show information will be updated.
- Chapter Christmas Party – Ron Covilli reported that we are confirmed for Paul Mineo's (same as last year) at 6PM on Thursday, 12/6.
 - Chapter pays for one member. Other attendees (spouses, significant others, other company employees) cost = \$50.
 - NEED to RSVP asap, by 11/28 at the latest.
 - SEND checks to new treasurer, Mike McElhone – 136 Log Hill Lane, Ballwin, MO 63011. Make check payable to Spirit of St. Louis Chapter, ERA.

New Business:

- Delegate Report – Mike Long
 - ERA is opening a chapter in Mexico.
 - Discussions continue as to how ERA will work with ECIA [combination of old NEDA organization (distributors) and manufacturers].
 - ERA is hopeful to again establish an Insurance Trust, since insurance laws have changed to again allow for insurance across state lines. However, still to early and a lot of work to do.
- ERA Conference Sponsorship
 - Board is recommending that we should be a Silver Sponsor, \$1500.

- After discussion a motion was made for our chapter to be a Silver Sponsor. Motion passed unanimously.
 - As part of the sponsorship our chapter receives a complimentary registration. It was agreed to draw an attending member to receive. However, only two members are planning to attend – Mike Long and Mike Kunz. (Mike McElhone will attend but ZF will fund.) Chapter agreed to provide half of the complimentary registration to both attendees.
 - This conference will celebrate the 50th anniversary for the conference, in Austin, 2/24/19-2/26/19.
- Dues – do we want to raise local dues from \$100 to \$150? Lengthy discussion took place. A motion was made to raise our local chapter dues to \$150 annually. The motion passed, one dissenter.
 - Rich to send out invoices to all rep members, mfg members and local chapter distributor members.
- Chapter officers – 2019-2020 – nominations
 - President Chris Robertson
 - Vice President Mark Bowers
 - Secretary David Wright
 - Treasurer Mike McElhone
 - National Delegate Mike Long
 - No other members were interested in an officer position.
 - Motion was made to accept this slate of officers. Motion passed unanimously.

2019 meetings all at Spiro's – 1/7/19, 3/4/19, 5/13, 7/8, 9/9 & 11/4/19